

ISOPARTNER Technical Insulation Solutions Ltd Technical Specification Manager

ISOPARTNER specialises in the distribution, conversion and production of innovative solutions for technical insulation. With a focus on professional advice, standard and customised insulation solutions and excellent logistics, ISOPARTNER is the ideal partner for a wide variety of insulation applications.

THE ROLE

We are currently looking for an ambitious and enthusiastic **Technical Specification Manager** to join our National Sales Team, based from our Dublin 11 offices. The role is responsible for supporting and developing our widening range of Façade & Building Envelope Products & Systems by providing both technical expertise & commercial support.

As the Technical Specification Manager, you will work as part of a small dynamic sales team. You will report to the senior management team. This is an excellent opportunity to advance and develop your career.

QUALIFICATIONS AND EXPERIENCE

- Minimum 5 years successful sales and site experience within the Construction Industry.
- Excellent selling, communication, and negotiation skills.
- Highly motivated and target driven, with the ability to work to tight deadlines.
- An understanding of the full life cycle of Construction Sector projects.
- Strong IT Skills, including excellent knowledge of MS Office.

DUTIES AND MAIN RESPONSIBILITIES

- Specifying, promoting and selling a portfolio of products to existing and prospective customers to agreed targets within the facade and building envelope market
- Provide technical expertise and support to customers
- Calling on Architects & Specifiers to seek opportunities and to specify company products
- Collaborate with cross-functional teams, including Passive Fire Protection and HVAC Industry to ensure customer needs are met.

BENEFITS

- Salary €70k-€75K
- Bonus based on agreed sales targets being achieved
- Company Vehicle
- IT Equipment provided
- Career progression opportunities
- On going upskilling and training